



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were trending higher in most areas. Trade sentiment was mostly fully steady to firm. Retail demand ranged fair to good, best where ads were present. Food service was fair to moderate. Supplies were in good balance to tight with premiums noted. In the parts structure, wings were in close balance to short. Breast items were balanced to close, and dark meat was no more than sufficient. In production areas, live supplies were moderate; weights were desirable to light, mostly desirable.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 01/19/04-01/23/04 (cents per lb)

### US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	65.00-68.00	65.00-78.00	67.92	25
Los Angeles	75.00			
New York	71.00-74.00			
Southeast Area FOB Dock Equivalent				
Mississippi	69.00-71.00	57.00-72.00	69.57	81

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 69.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
794	64.74-73.00	69.42

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	205.50	1,283
BREASTS - B/S	175.50	5,209
BREASTS - WHOLE	91.50	1,395
THIGH MEAT - B/S	94.00	964
LEG QUARTERS	32.00	7,352
WINGS	112.50	2,822

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices on whole birds for next week's deliveries into the Chicago area increased 5 cents from last Monday's majority. Trade sentiment on whole broiler/fryers remained steady to firm, mostly fully steady. Supplies of whole birds and wogs were limited. Buyer interest was mixed and dwindling somewhat as expectations for next week's demand were softening. Demand into retail was light to moderate. Food service movement was in a full range, mostly moderate and best into sports bars, casual dining and instances fast food. Floor stocks were in close balance to long. Weights desirable. Trade on parts was irregular with wings still receiving the best call but some receivers noting diminished interest and resistance to higher prices. Supplies of all items were in close balance. The market tone was fully steady to firm on all items.

**SOUTHERN BROILER** Trade sentiment was firm. Demand was moderate to good, best into fast food promotions and retail ads. Supplies were in good balance to short of full trade needs. In the parts structure, trading was active. Wings were short and trading at higher levels. Breast items were in good balance to well cleared and dark meat was no more than adequate. In production areas, live supplies were fair to moderate. Weights were mostly desirable to light.

**WESTERN REGION BROILER/FRYERS** The preliminary majority prices were 1 cent higher for next week throughout the region. Trading reported for next week's deliveries at higher prices. Offerings were tight to barely adequate. Buying activity revolved around regular and

immediate needs as sharper prices slowed interest in additional product. Retailer demand was fairly good overall with best interest noted for parts. Dealers anticipated fairly good weekend clearances. The market tone was fully steady to firm on parts.

**Ads noted** (per pound unless otherwise stated):

**Arizona** - whole cut-up 129, cornish hen 22 ounce 250, boneless breast 329-499, marinated boneless breast 399, seasoned 349, boneless thigh 177-249, split breast 139;

**Colorado** - whole cut-up 129, boneless breast 329 and 4# bag IQF 716, boneless breast tenders 499, leg quarters 79, drumstick 4# bag IQF 250, thighs 4# bag IQF 250, boneless thigh meat 199,

**(deli food service)** - fried mixed 8 piece 399-499, 16 piece 798, 24 piece 1197, 50 piece 2499, 100 piece 4899, 250 piece 11999, whole jumbo rotisserie chicken 549 each);

**Northern California** - whole cut-up 149, boneless breast 249, boneless thigh meat 249-329, split breast 99-199, whole legs 139, drumstick 89-149 and 4# bag IQF 300, thighs 89-149 and 4# bag IQF 300;

**Southern California** - whole body 57-79, whole cut-up 149, Cornish hen 12 count case 1997, boneless breast 167-499, marinated boneless breast 197, boneless breast 4# bag 999, split breast 97-169, whole breast 99- 129, boneless leg meat 99-129, boneless thighs 168, leg quarters 77-89, leg quarters 10# bag 290-590, leg quarters seasoned 87, marinated leg quarters 87, thighs 59-129 and 4# IQF bag 250, drumsticks 87-129 and 4# bag IQF 250, wings 139-159 and 4# IQF 498, fajita meat 99,

**(deli food service)** - fried 8 piece mixed 399-499, whole rotisserie chicken each 398-399).

**NORTHEAST BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was fair to moderate entering the weekend. Offerings varied in availability, but were mostly balanced across the board. Movement through retail channels was moderate to fairly good, best where planned features were a factor. Distributive draw was about fair to moderate. The market tone was fully steady to instances firm. In the parts complex, breast items remained in tight balance with premiums noted. Wings continued short of full needs. Dark meat cuts were balanced to adequate.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds remained good. Offerings were generally well cleared to short. Live supplies were moderate; weights were mostly desirable to light. Processor schedules were moderately heavy when combined with operations set for Saturday. Many plants planned to suspend operations on Monday in observation of the Holiday. Less than trucklot asking prices were 1 cent higher at 72 to 82 cents. Trade sentiment was firm. In the parts complex, breast items and wings were generally noted as well cleared to short. Other cuts were in fairly good balance to closely cleared.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE	61-85
WEIGHTED AVERAGE	73.62
NO. OF BOXES	7,867
CUMULATIVE	71.72
	61.38
NO. OF BOXES	39,462
	43,928

\*7 of 7 plants reporting.

JAN 15

**SOUTHERN STATES BROILER/FRYER PARTS**

JAN 16

POUNDS					POUNDS					WEEKLY	
ITEM	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG	
BREAST - B/S	872	155.00-226.00	155-158	157.12	863	154.00-226.00	160-165	168.86	4,310	156.97	
TENDERLOINS	173	151.00-217.00	151-155	160.18	171	152.00-217.00	152-156	161.82	1,020	156.15	
BREAST - LINE RUN	103	91.00-95.00	91-93	92.17	113	91.00-97.00	-	93.04	507	87.90	
FRONT HALVES	TOO FEW TO REPORT				TOOFEW TO REPORT				274	85.73	
LEGS	113	38.00-52.00	40-41	40.81	128	38.00-52.00	39-40	40.32	570	39.73	
LEG QUARTERS (BULK)	631	26.00-30.00	27-28	27.50	256	28.00-30.00	29-30	29.04	2,691	27.47	
LEG QUARTERS (4/10)	1,098	30.00-34.00	31-32	31.47	1,556	30.00-34.00	31-33	31.41	5,679	31.19	
WINGS (WHOLE)	295	110.00-120.00	110-114	113.90	295	110.00-120.00	114-115	113.90	1,490	111.55	
WINGS (CUT)	532	123.00-138.00	127-131	130.16	525	127.00-138.00	130-136	132.12	2,855	129.28	
DRUMSTICKS	TOO FEW TO REPORT				TOOFEW TO REPORT				77	54.34	
THIGHS	TOO FEW TO REPORT				TOOFEW TO REPORT				142	52.11	
B/S THIGHS	TOO FEW TO REPORT				80	94.00-107.00	-	97.25	455	94.92	
*****					*****					*****	
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS						
TRADING FOR JANUARY 15, 2004 F.O.B. DOCK.					TRADING FOR JANUARY 16, 2004 F.O.B. DOCK.						

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
54.00 - 60.00	57.30	53.00 - 60.00	59.20	56.81

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Trucklot buying activity was fair to moderate entering the weekend. Offerings of breast items remained in tight balance with premiums noted. Wings continued short of full needs. Leg quarters, drums and thighs were adequate to balanced. Movement through retail channels was fair to moderate, best for scattered feature activity. Food service and distributive draw was about fair. The market tone was fully steady to firm on breast items and wings, fully steady on the balance.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

JAN 16

CURRENT NEG				CURRENT NEG				WEEKLY	
ITEM	TRADING*	WTD AVG**	VOL/LBS	TRADING*	WTD AVG**	VOL/LBS	WTD AVG	VOL/LBS	
BREAST - B/S	160-165	149.52	966,380	165-170	153.37	673,563	151.16	3,334,572	
TENDERLOINS	150-155	145.70	166,430	155	153.01	139,680	147.75	741,890	
BREAST - WITH RIBS	84-85	87.30	152,040	87-88	90.13	124,320	86.99	551,120	
BREAST - LINE RUN	84	87.57	89,880	87	88.56	132,880	84.24	519,920	
LEGS	40-41	40.04	267,840	41-42	40.81	232,960	39.60	1,523,320	
LEG QUARTERS (BULK)	30-31	30.57	377,427	30-31	31.22	799,029	30.62	2,473,682	
DRUMSTICKS	37-38	40.41	137,460	38-39	42.72	107,080	40.70	740,900	
THIGHS	37-38	42.95	60,180	37-38	43.54	80,760	42.74	390,880	
B/S THIGHS	87-88	87.49	136,360	87-88	89.01	56,640	89.46	470,670	
WINGS (WHOLE)	111-112	117.52	113,600	112-113	119.66	138,240	114.09	728,440	
BACKS AND NECKS (STRIPPED)	10-12	11.94	28,080	10-12	12.18	39,920	11.98	167,360	
LIVERS (5 POUND TUBS)	35-40	37.65	10,640	35-40	33.88	14,160	35.20	64,975	
GIZZARDS (HEARTS)	60-65	69.26	21,520	60-65	69.21	25,960	69.15	126,030	

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS	
	01/16	01/15	01/14	01/13	01/14	01/13	01/09	01/07		
ALA	4,566	3,777	3,853	3,901	5.32	5.37	4,646	5.26		
ARK	4,929	5,081	4,926	4,972	5.21	5.30	5,211	5.10		
DELMARVA	2,298	2,215	2,227	2,227	5.45	5.47	2,696	5.39		
KY-LA-TN	2,237	2,030	2,008	1,962	4.96	4.96	1,962	4.87		
MISS	2,994	3,056	3,037	3,992	5.41	5.46	2,884	5.38		
NC	2,696	2,450	2,414	2,373	6.28	6.29	3,468	6.38		
TEXAS	2,420	2,423	2,453	2,454	4.97	4.96	2,516	5.08		
TOTAL	22,140	21,032	20,918	21,881	5.36	5.40	23,383	5.32		
MON-FRI	106,245						108,572(A)			

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 16-Jan 04 and 17-Jan-04 is estimated to be 33,124,000 down 5.60 percent from a week ago and up 7.9 percent from a year ago.  
(Last week 35,089,000; last year 30,700 ,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 17-Jan-04 is estimated to be 156,295,000 head down 2 percent from a week ago, and up 2 from a year ago.  
(Last week 158,835,000 Last year 153,150,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	91-97
ROASTERS 4# & UP	81-95
HENS UNDER 5#	
HENS OVER 5#	60-63
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	101-103
DRY PACK	
ICE PACK	99-100
ROASTERS 4# & UP	89-105
DRY PACK	
ICE PACK	105
HENS OVER 5#	91
ICE PACK	
DRY PACK	89
DUCKS	152-175

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 03-Jan-04 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning  
Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up  
-----THOUSANDS-----

Head	18,409	23,913	39,165
Avg Weight	3.88	4.65	6.26
% of total /1	23%	29%	48%

**COMPARISONS**

Last week	20,542	19,674	27,559
Avg Weight	3.77	4.70	6.27
% of total /1	30%	29%	41%

Same week, yr ago /2	19,242	18,030	38,654
Avg Weight	3.79	4.70	6.04
% of total /1	25%	24%	51%

To date/2003	1,219,417	1,265,410	2,308,946
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To date/2002	*1,309,674*	*1,150,411*	*2,115,186*
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/1 May not total to 100% due to rounding. /2 Comparable week.

\*Due to 53 weeks in 2003, To date for 2002 unchanged from last week.\*

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** W/E 10-Jan-04 (PRELIMINARY)

YOUNG CHICKENS LIGHT HENS HEAVY HENS TOTAL HENS DUCKS  
-----THOUSANDS-----

HEAD	158,835	1,258	1,312	2,570	457
AVG WT	5.17	3.43	8.08	5.80	6.84
LAST WEEK	134,816	1,118	898	2,016	413
SAME WK YR AGO	152,541	1,736	1,413	3,149	421
AVG WT	5.11	3.32	7.75	5.36	6.81
TO-DATE/2004	158,835	1,258	1,312	2,570	457
TO-DATE/2003	152,541	1,736	1,413	3,149	421

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 151.1 million head. Estimated U.S. slaughter for this period 160.8 million head or 9.7 million head more than or 106% of estimated fryers available.

**GRAYSTONE SMALL ANIMAL AUCTION** - Weekly: JAN 13, 2004  
PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*\*AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY\*\*\*

	RANGE		RANGE
Muscovy Ducks - Drakes	1.05 - 1.20	Leghorn Hens	.22
Muscovy Ducks - Hens	.90 - 1.00	Pigeons	2.25 - 2.50ea.
Pekin Ducks	2.50 - 3.00ea.	White Pigeons	3.50 - 4.00ea.
Red Fowl 4-5 LBS	.65 - .90	Rabbits	
Red Fowl 5-6 LBS	.70 - 1.00	4-6 LBS	1.35 - 1.50
Crossbred Fowl 5-9 LBS	.80 - 1.30	Rabbits	
Crossbred Roosters		6-9 LBS	1.20 - 1.30
4-6 LBS	1.20 - 1.40	Bunnies	2.00 - 4.00ea.
Crossbred Roosters		Guinea Fowl	4.00 - 7.00ea.
7-11 LBS	.90 - 1.20	Goats	35.00 - 40.00ea.
Guinea Fowl	1.55	Doves	3.00ea.
Banty Roosters	4.00 - 5.00ea.	Pullets 4-6 LBS	1.30 - 1.40
Banty Hens	2.00 - 2.50ea.	Total Coops Sold	287

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 12-JAN-2003

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	140	146
MOSTLY		
MIDWEST	124-128	125-130
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	75.00-77.50	75.00-76.50
VACUUM PACKED (6-9 PER BOX)	63.00-85.50	68.00-75.50

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices unchanged. Trade sentiment steady. Demand was excellent for the upcoming Chinese New Year. Schedules full-time. Weights were in the desirable range. Prices paid to first receivers for 10-18 oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 12-JAN-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	107-124	125
MOSTLY		

**ESTIMATED U.S. SLAUGHTER COMPARED TO  
ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
DECEMBER 6	156.8	150.2	104%	5.45
13	155.4	150.2	103%	5.23
20	156.3	147.8	106%	5.34
27	114.4	145.8	78%	5.22
JANUARY 3	136.5	147.1	93%	5.15
10	160.8	151.1	106%	5.17
YEAR TO DATE	160.8	151.1	106%	
JANUARY 17		156.3		
24		157.4		

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection

W/E	01/17/04	01/10/04	% CHG	01/18/03	% CHG
Broilers	156,295	158,835*	-02	153,150*	+02
Cattle	592	563	+05	661*	-10
Hogs	2,096	2,010	+04	1,976*	+06

\*ACTUAL

**NATIONAL CANNER FOWL MARKET** Majority prices were mostly unchanged on both light and heavy canners when compared to a week earlier. Demand was moderate. Trading was limited. Available offerings were clearing. Processing schedules were normal. The undertone was steady

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
21-26 MAJORITY 23.5-24.5	29-37.5 MAJORITY 34-35

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
23-29 MAJORITY 26-27	31.5-39 MAJORITY 35.5-37.5

#### **LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Majority values were unchanged to slightly higher when compared to a week earlier. Demand was at least moderate. Offerings of spent fowl were about adequate. Opinions on removal cost were generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-12	10-11

**SOUTH CENTRAL LIGHT LIVE HEN** Costs of disposal were too few to report. Supplies of spent leghorn hens were adequate for needs. Slaughter schedules were reduced. Finished sales were fair. Values were expected to remain unchanged. **RANGE MAJORITY**  
REMOVAL COST TOO FEW TO REPORT

**NORTH CENTRAL LIGHT LIVE HEN** Prices ranged unchanged to higher with majority values higher. Demand continued mostly good as users other than traditional Processors struggle to fill schedules. Offerings were unavailable to balanced. Opinions of value were about steady. **RANGE MAJORITY**  
REMOVAL COST 4-12.5 5.5-10

**WEST COAST LIGHT LIVE HEN** Plant schedules moderate. Offerings adequate.

#### **HEAVY TYPE HENS (7 POUNDS AND UP) \***

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 19-JAN-04

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was mostly moderate for the generally adequate offerings. Processing schedules were normal. Supplies of finished product were clearing satisfactorily. The undertone was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING		TOO FEW TO REPORT
AT FARM PRODUCER LOADING		TOO FEW TO REPORT
FOB PLANT		TOO FEW TO REPORT

**SOUTH CENTRAL LIVE HEAVY-TYPE HENS** Trading was too few to report. Demand was moderate for fully adequate offerings of spent heavy hens. Schedules were normal. Finished sales were fair. Trade sentiment was generally steady. **RANGE**

<b>MAJORITY</b>	
AT FARM BUYER LOADING	TOO FEW TO REPORT

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